Karine R. Faden

Karine R. Faden, Senior Vice President and Chief Client Officer, joined GG+A in June 2016, bringing to the firm a wealth of experience in client relations, law, M&A, and program management. She leads our marketing and business development functions, as well as client experience, in partnership with our consultants.

Karine joined GG+A from United Airlines, where she had served as Managing Director - Business/IT Resource Strategy. In that newly created role reporting to United's CFO, she formed a team that helped to streamline capital project execution, while improving engagement between various business divisions and IT. Karine worked closely with United business and technology leaders to deliver strategic programs in several departments, including Sales, Finance, and Revenue Management, during a leadership transition period. In her prior United role as Managing Counsel -- Regulatory, Antitrust & Competition, Karine was responsible for all legal matters with the U.S. regulatory agencies, strategic and transactional counseling, and global antitrust compliance. In that role, she helped lead United to a series of strategic regulatory and legal victories in the U.S. and abroad, saving the company tens of millions of dollars in potential fines.

Before joining United, Karine practiced antitrust law in the Washington, D.C., office of the law firm Freshfields Bruckhaus Deringer, where she focused on aviation. At Freshfields, she served as second chair for Continental Airlines on its award-winning merger with United Airlines, and led ground-breaking international legal reviews of aviation joint ventures for Continental, United, Lufthansa, Air Canada, and All Nippon Airways.

Karine received her Juris Doctor from the Georgetown University Law Center, together with a Master's of Public Health from the Johns Hopkins University School of Public Health, and a Bachelor of Arts in English and Spanish from Amherst College. She is currently licensed to practice law in the state of New York, and is a Fellow of the American Bar Foundation. Before attending law school, Karine served as Communications Writer at the Georgetown University Law Center, and as a professional translator in Barcelona, Spain. She speaks fluent Spanish and Catalan, and basic Portuguese.