

Kathleen A. Kavanagh

Kathleen A. Kavanagh, Consulting Vice President, brings to clients more than 42 years of experience as a fundraiser and consultant at a broad range of colleges, universities, independent schools, medical centers, and cultural organizations.

Kathleen works with clients to build fundraising success in ongoing development efforts and in campaigns. She has extensive experience in evaluating current programs; identifying opportunities and solutions for growth; training staff and volunteers; building prospect management programs; developing successful principal and major donor solicitation and stewardship strategies; and guiding the planning and execution of major campaigns. Her extensive fundraising and consulting experience makes her particularly qualified to understand the distinct culture and opportunities in at a wide range of institutions, from complex campus systems to independent schools.

Prior to joining GG+A, Kathleen served as Vice President for Development at Vassar College. Kathleen also led the advancement programs at The Madeira School, The Walters Art Museum, and Dana Hall School.

A published author and frequent speaker, Kathleen has presented workshops and seminars throughout the United States and in Canada, England, and Australia, and is a recipient of the Council for Advancement and Support of Education (CASE) Crystal Apple Award for Exceptional Teaching.

As an active member of the development profession, Kathleen served as a member of the Board of Directors of CASE, served on the 2008 CASE Campaign Standards Working Group that revised campaign counting standards for educational institutions, and chaired and taught at numerous conferences.

Kathleen is a graduate of Sweet Briar College, where she began her career in fundraising, communications, and alumnae relations.

During her tenure with GG+A, Kathleen Kavanagh has provided counsel to the following client institutions:

Higher Education

Beloit College

Bridgewater College

Bucknell University

*University of California,
Los Angeles*

*Columbia University Graduate
School of Business*

Cornell University

Dominican University

Earlham College

*The George Washington
University*

Grinnell College

Hampden-Sydney College

Havergal College, Canada

Indiana University

Ithaca College

James Madison University

The Johns Hopkins University

University of Iowa

*The London School of
Economics and Political
Science*

Louisiana State University

*The University of Minnesota
Foundation*

Northern Michigan University

University of Notre Dame

Randolph-Macon College

Rhode Island School of Design

*Rutgers, The State University of
New Jersey*

Salem Academy and College

*The University of the South,
Sewanee*

*University of Southern
California*

*The University of Southern
Mississippi*

Stockton University

Sweet Briar College

Temple University

Vanderbilt University

*The University of Vermont
Foundation*

*Wellesley College Davis
Museum of Art*

Western Michigan University

Independent Schools

Blair Academy

Brewster Academy

The Bryn Mawr School

Charlotte Country Day School

Cincinnati Country Day School

Commonwealth School

Dwight-Englewood School

*Episcopal High School of Baton
Rouge*

Far Brook School

Harrow School

Mercersburg Academy

Miss Porter's School

Montclair Kimberley Academy

New Hampton School

*Newton Country Day School of
the Sacred Heart*

Oregon Episcopal School

Peddie School

The Pingry School

Portsmouth Abbey School

Punahou School

St. George's School (RI)

Saint John's School

Saint Timothy's School

Sidwell Friends School

*The Summit Country Day
School*

University School of Nashville

Tower School

William Penn Charter School

The Winsor School

Arts and Culture

*Carnegie Museums of
Pittsburgh*

Indianapolis Museum of Art

The Jewish Museum

*The Massachusetts Historical
Society*

Opera Theatre of St. Louis

Peabody Essex Museum

Royal National Theatre

San Francisco Opera

*The Virginia Center for Creative
Arts*

The Virginia Opera