

Kevin C. Robbins

Kevin Robbins, Associate Consultant, joined Grenzebach Glier and Associates (GG+A) in January 2010. Prior to joining the firm, Kevin served as a Research Analyst with the University of Chicago's Office of Alumni Relations and Development. In that role, he provided detailed prospect research on individuals as well as corporations and foundations for development officers, deans, and the University president to attract leadership gifts aligned with the University's philanthropic priorities. Kevin worked closely with development officers in developing appropriate strategies for the cultivation and solicitation of individual and institutional prospects, as well as assisting in fundraising calls and staffing events. In 2009, Kevin proactively identified more than 225 new individual prospects with an estimated philanthropic capacity of more than \$415 million. In addition, he provided corporate and economic intelligence to gift officers, monitoring, analyzing, and reporting on economic developments and their impact on leadership individual and corporate prospects.

An active volunteer in Chicago and beyond, Kevin serves as a Business Volunteer for the Arts with the Arts & Business Council of Chicago. He is also a member of the Young Leaders Fund of the Chicago Community Trust (CCT), the Alumni Schools Committee of the University of Chicago, and serves as a special advisor to the campaign steering committee of Fernwood Botanical Garden and Nature Preserve in Niles, Michigan.

Kevin holds a master of arts in philosophy from Indiana University and a bachelor's degree, with special honors, from the University of Chicago. He also did graduate work in philosophy at the University of Notre Dame, completing all requirements except the dissertation. During his graduate work, Kevin studied at the Middlebury Summer Language Schools and at the Goethe Institute in Freiburg, Germany.

He is also an alumnus of the CASE Summer Institute in Educational Fundraising.

During his tenure at GG+A, Kevin Robbins has provided counsel to the following client institutions:

University of Calgary

University of California, Los Angeles

The University of Chicago

*The University of Chicago Cancer Research
Foundation*

The Children's Museum of Indianapolis

College of Charleston

Columbia College (Missouri)

Concordia University (Montréal)

The Donald Danforth Plant Science Center

*Greenville Hospital System University
Medical Center*

University of Illinois

University of Illinois Alumni Association

Jackson Laboratory

Knox College

The Loomis Chaffee School

Mary Bird Perkins Cancer Center

St. Mary's College of Maryland

*The University of Texas MD Anderson
Cancer Center*

Mercy Corps

The University of Mississippi

University of Missouri

University of Nebraska Foundation

University of Nevada, Reno

New Jersey Performing Arts Center

New York Eye & Ear Infirmary

New York University Stern School of Business

University of North Carolina at Chapel Hill

University of Notre Dame

*Pennsylvania Society for the Prevention
of Cruelty to Animals*

The Pennsylvania State University

Pulmonary Fibrosis Foundation

Punahou School

The Regional Medical Center at Memphis

Seton Hall University

*University of Southern California,
Keck School of Medicine*

University of Texas Health Science Center