

Debbie Anglin



Debbie Anglin, Consulting Vice President, brings to the firm more than 30 years of professional experience in information technology, systems development, and advancement services administration.

Debbie's background includes demonstrated experience in the design and implementation of IT solutions that enhance organizational productivity and profitability, along with proven skills in process reengineering, system integration, and technical development. She is accomplished in organizing cross-functional work groups, especially for the purpose of identifying issues, formulating alternatives, creating project plans, and ensuring timely project completion. Debbie recently retired from her position as the

Executive Director of Central Development Services at the University of California, San Francisco. There, she led the Development Services teams, which included Prospect Development, Annual and Special Giving, Information Systems, and Technology and Gift Administration.

Previously, Debbie served as Director of Information Strategy for the Office of Development at the University of California, Santa Barbara. In this role, she led a large-scale client/server system implementation and managed the development of system specifications, quality assurance testing, system deployment, system support, and documentation. She managed the selection of a third-party vendor solution, the contract negotiation process, and the conversion and implementation of a departmental computing application in a distributed environment. She also defined, developed, and implemented a reporting structure and solution to meet business requirements. The deployment of this application provided fundraisers with real-time access to prospect information, increased the productivity of the gift and records processing units, and provided management reporting on activity and progress at multiple levels of the operations. Debbie also is experienced in data analysis, data mining, donor profiling, and resource management, including the design of a donor development cycle, which pushes new prospect information out to the appropriate areas at strategic intervals to trigger cultivation and stewardship activities.

Debbie's work with GG+A clients includes extensive business process analysis on gift processing, prospect management, records management, and reporting workflow processes. She has designed and implemented workflow solutions that have increased the productivity and effectiveness of the support services operations for our clients.

Debbie is a member of the Council for Advancement and Support of Education and the Association of Professional Researchers for Advancement. She has served as a representative to the Product Advisory Group, Advance System, and Sungard Higher Education Solutions and as the Advance User Group conference coordinator.

During her tenure with GG+A, Debbie Anglin has provided counsel to the following client institutions:

American University

California Institute of the Arts

University of California, Los Angeles

University of California, San Francisco

California State Polytechnic University, Pomona

Case Western Reserve University

Children's Hospital of Philadelphia

City of Hope National Medical Center

Duke Medicine

Emory University

Free Library of Philadelphia

Georgetown University

Indiana University

Indianapolis Museum of Art

James Madison University

Kansas State University Foundation

Lehigh University

Mercersburg Academy

University of Nebraska

University of Notre Dame

University of Oregon

Oregon Health and Science University Foundation

Oregon State University Foundation

Pitzer College

University of Queensland

Rensselaer Polytechnic Institute

St. Cloud State University

Stanford University

University of Southern California

University of Texas Southwestern Medical Center

University of Toronto

Vanderbilt University

Vanderbilt University Medical Center

Western Michigan University

Yale University