

## Camilyn K. Leone, Esq.



Camilyn Leone, Consulting Vice President, brings to the firm more than 20 years of experience in fundraising, gift planning, and counsel in the nonprofit sector, with specific expertise in the legal aspects of philanthropy.

Camilyn most recently served as Associate Director of Gift Planning at the University of Virginia (UVA). There, she was responsible for managing, soliciting, and expanding the major gifts portfolio of donors. She managed a portfolio of 75-100 donors, and drafted at least 20 major gift proposals annually while providing legal assistance for individual philanthropy and fundraising at the University. While also serving as the adjunct professor at the University of Virginia School of Law, Camilyn supervised the UVA Nonprofit Law Clinic. The clinic counseled 501(c)(3) corporations on best practices for governance, state and federal tax compliance, charitable solicitation, and political activity.

Prior to her role at UVA, Camilyn served from 1996 until 2013 in a variety of fundraising and gift planning consulting roles with the Northwestern Memorial Hospital Foundation; Indiana University Foundation; the University of Pittsburgh; the Children's Museum of Indianapolis; and most recently, the Martha Jefferson Hospital Foundation. In these roles, she was able to strengthen each organization's development assets and assist with successful capital campaigns.

Camilyn has been a faculty member at The Fund Raising School at Indiana University, an instructor at numerous law and philanthropy conferences and professional education seminars, and has published articles and guides about individual giving and philanthropy in books and journals. Recently, she created gift planning seminars to numerous boards, including: Children Youth and Family Services; the Thomas Jefferson Chapter of Certified Public Accountants CPE; and the Center for Nonprofit Excellence. She has been published in Conducting a Successful Major and Planned Giving Program and in Association of Prospect Researchers for Advancement.

As a volunteer, she has served on the board of several nonprofits, including the Junior League of Charlottesville, Girl Scouts, the Oakmont Boulevard Project, the Bloomington Mental Health Association in Bloomington, Indiana, and the Indiana Museum Association. She resides in Albemarle County, Virginia, with her husband, two children, and flock of Navajo-Churro sheep.

Camilyn holds a B.A. from Smith College and a J.D. from Robert H. McKinney School of Law at Indiana University.