

William F. O'Neil



William F. O'Neil, Consulting Vice President, serves our higher education clients utilizing his four decades of experience in academic institution development.

Most recently, William was the Director of Major Gifts at Providence College. In this role, he was responsible for a staff of major gift officers and managed a portfolio of major gift and principal gifts prospects. He played an integral role as part of the major gift team responsible for 30 percent of the *Our Moment Campaign*, which raised a total of \$181 million, surpassing the original goal of \$140 million.

William served as Director of Major Gifts and Planned Giving at Connecticut College for eight years, where he trained and managed a team of major gift and planned giving officers. He played a pivotal role in the *Campaign for Connecticut College*, closing the largest gift to the campaign (\$11.5 million) as well as more than \$8 million in other seven-figure gifts. Before serving Connecticut College, William also served as Vice President for Advancement at Emmanuel College, overseeing all aspects of advancement.

Prior to Emmanuel College, Bill served as Assistant Vice President for Development for 15 years at Providence College, where he was responsible for the management of the development function, including annual giving, major gifts, corporations and foundations and planned giving. He oversaw the College's first campaign, *Providence 2000*, which raised \$75 million on an original goal of \$50 million, and personally managed a portfolio of 100 individuals and foundations.

Earlier in his career, William served as Director of Museum Development and Major Gifts at Rhode Island School of Design, and as a Director of Development and Field Services at the American Cancer Society in Rhode Island. He was responsible for development, public education programs, professional education programs, public information, and patient services in this region.

William holds a B.A. in English from Providence College and a M.B.A. from Bryant University.