

Pamela Buell



Pamela Buell, Consulting Vice President, brings more than 30 years of experience in fundraising and management in higher education and healthcare institutions.

Pamela's most recent experience as Associate Vice Chancellor of Medical Alumni & Development for Washington University in St. Louis resulted in achieving \$1 billion toward the University's \$2.2 billion campaign. Under her leadership, fundraising results for the School more than doubled in less than three years. During her tenure, a grateful patient fundraising program was implemented, scholarship support more than quadrupled, and a signature stewardship program was created.

Prior to this role, Pamela was Executive Director of Principal Gifts for The Johns Hopkins University for eight years. She directed the University's largest fundraising program for donors making gifts of \$5 million and above and oversaw the stewardship of donors making gifts of \$10 million and above. Throughout two multibillion-dollar campaigns, she collaborated with colleagues and institutional leadership to design unique proposals resulting in naming gifts for buildings and endowed academic programs, with an emphasis on medicine. In this role, she also staffed the University's trustee Principal Gifts Committee.

Previously, she served as Director of Leadership Gifts and Regional Programs for The Pennsylvania State University, where she directed strategy development for \$1 million and greater prospects and oversaw a 100% participation of the Board of Trustees in the *Grand Destiny* campaign.

Pamela has also held senior development director positions at the Indiana University Foundation as well as The Indiana University Art Museum and worked with Directors of the IU Foundation and Trustees of the University.

Pamela has led and participated in numerous panels for the Council for Advancement and Support of Education (CASE) throughout her career, has been active in the Association of American Medical Colleges-Group on Institutional Advancement (AAMC-GIA), and has been a member of the Development Leadership Committee of the Association of American Medical Colleges (AAMC).

Pamela holds a bachelor's degree and two master's degrees from Indiana University with an emphasis on art history and business. She is a graduate of the National Planned Giving Institute with certificates in Charitable Gift and Estate Planning and Plans of Giving.

During her tenure at GG+A, Pamela Buell has provided counsel to the following client institutions:

Carnegie Mellon University

Dartmouth College

Houston Methodist Hospital Foundation

Rush University Medical Center

University of Chicago