

James W. McKey



Jim McKey, Senior Vice President, leads the Independent Schools practice area, bringing more than 25 years of experience in fundraising and administration for academic institutions.

Jim has extensive experience in planning and managing campaigns; evaluating current programs; defining successful donor strategies; working with governing boards; and identifying opportunities and solutions for growth.

Before joining GG+A full-time, Jim served for 12 years as Vice President for Institutional Advancement at Earlham College, where he managed a staff of 25 and oversaw development, alumni relations, foundation relations, and communications. Under his leadership, Earlham completed a comprehensive campaign that raised \$68 million, surpassing its \$60 million goal.

Jim also served as Director of Advancement for George School, where he managed a staff of 13 and a campaign that exceeded its \$28 million goal. While there, he received the Council for Advancement and Support of Education Circle of Excellence Award for overall fundraising performance. His cultivation and stewardship of the School's lead donor resulted in a \$128 million gift, the largest gift ever to an independent school, and a subsequent bequest of \$30 million.

Earlier, Jim was the Director of Development at Friends' Central School and served as President of the Association of Delaware Valley Independent Schools. Jim began his career as an educator in independent schools, teaching history and providing counseling to college-bound students. A career transition led him to the banking industry, where he served the credit and public finance needs of schools, colleges, museums, and hospitals at First National Bank of Chicago.

Jim's previous consulting engagements included providing campaign counsel to numerous Friends schools and Quaker organizations. He has served on the boards of the Friends Council on Education and the Richmond Art Museum.

Jim holds a bachelor's degree in history from Earlham College and a master's degree in teaching from Brown University.

During his tenure with GG+A, Jim McKey has provided counsel to the following client institutions:

*The American Association for the Advancement of
Science*

American College of Financial Services

Collegiate School (VA)

Dana Hall School

Dartmouth College

DePauw University

Episcopal Academy

Friends' Central School

Kenyon College

Latin School of Chicago

*The London School of Hygiene and Tropical
Medicine*

Loomis Chaffee School

Miami University of Ohio

Middlebury College

University of Minnesota

The Montclair Kimberley Academy

The Prince's Trust International

San Francisco Friends School

Sidwell Friends School

Solar Impulse

University of Toledo

Tower Hill School

Upper Canada College

Vanderbilt University

University of Dayton

University of Vermont

Westtown School

William Penn Charter School