

## John Kudless



John Kudless, Senior Consulting Vice President, brings more than 40 years of experience in fundraising and institutional advancement for educational, academic, medical, and cultural institutions. In addition to his work with the firm, he serves as consultant to George Washington University after having served as its Associate Vice President for Principal Gifts for five years.

Before he joined GG+A, John served at The Johns Hopkins Institutions for 14 years. He most recently held the position of Executive Director of Development for Principal Gifts, focusing on \$1 million-plus commitments for the University and Hospital from alumni, parents, patients, and friends.

John previously worked with Johns Hopkins as Director of Development for the School of Public Health on the medical campus and as Associate Director for Planned Giving for the University and Hospital.

Prior to his responsibilities with Johns Hopkins, John served as Vice President for Alumni and University Relations at Georgetown University. John also served as Vice President for Advancement at Virginia Commonwealth University (VCU). While at VCU, the only urban campus in the Virginia state university system, the University successfully completed its first capital campaign, exceeding the goal by 20 percent and achieving the goal one year ahead of schedule. During his tenure, VCU nearly doubled its endowment, heightened its visibility throughout Virginia and the nation, and established new alumni programs in a recently merged multi-campus environment.

Early in his career, John also worked as director of development for the National Symphony Orchestra, where he initiated the Orchestra's first endowment program and expanded volunteer leadership, direct mail, and planned giving activities.

John currently serves on the Board of Trustees of the Flint Hill School in Vienna, Va.

He holds a bachelor's degree in political science from Northeastern University and a master's degree in political science from The American University.

During his tenure with GG+A, John Kudless has provided counsel to the following client institutions:

<i>University of Alabama at Birmingham</i>	<i>Goucher College</i>	<i>Northeastern University</i>
<i>Albright College</i>	<i>University of Hawaii</i>	<i>Oklahoma State University Foundation</i>
<i>American Red Cross</i>	<i>University of Houston System</i>	<i>Penn State Milton S. Hershey Medical Center</i>
<i>Babson College</i>	<i>Inova Health System Foundation</i>	<i>University of Pennsylvania</i>
<i>The Baldwin School</i>	<i>James Madison University</i>	<i>The Pennsylvania State University</i>
<i>Baltimore Community Foundation</i>	<i>The LDS Philanthropies, Brigham Young University</i>	<i>Rensselaer Polytechnic Institute</i>
<i>Bryant University</i>	<i>Louisiana State University Foundation</i>	<i>Rowan University</i>
<i>Bryn Mawr College</i>	<i>Loyola Marymount University</i>	<i>Saint Joseph's University</i>
<i>University of California, Davis</i>	<i>Marymount University</i>	<i>The Salk Institute for Biological Studies</i>
<i>Cancer Institute of New Jersey Foundation</i>	<i>MedStar Health System</i>	<i>The Salvation Army</i>
<i>City of Hope</i>	<i>University of Miami</i>	<i>University of South Florida</i>
<i>Columbia University Mailman School of Public Health</i>	<i>Miami University</i>	<i>University of Southern Mississippi</i>
<i>University of Connecticut</i>	<i>University of Missouri</i>	<i>St. Paul's School, Maryland</i>
<i>Dana Hall School</i>	<i>National Academy of Sciences</i>	<i>Tulane University</i>
<i>Dickinson College</i>	<i>Natural History Museum of Los Angeles County</i>	<i>United States Golf Association</i>
<i>Duke University Medical Center</i>	<i>North Carolina State University</i>	<i>United States Naval Academy Foundation</i>
<i>Elon University</i>	<i>University of North Carolina, Charlotte</i>	<i>University of Virginia Health System</i>
<i>Emory University</i>	<i>University of North Florida</i>	<i>Western Michigan University</i>