

Angela Greenwald



Angela brings 15 years of experience in Fundraising and Development to GG+A. Her areas of expertise include: major and principal gifts fundraising; campaign initiatives; launching and managing fundraising programs for large-scale interdisciplinary teaching and research initiatives; board development and management; strategic prospecting and pipeline development; and fundraising education and training for faculty and administrators.

Angela currently serves as Senior Managing Director of Strategic Initiatives at Duke University, where she leads a team of fundraisers and consultants who serve over 25 university institutes, initiatives, and centers across campus and whose work is focused on conceiving of and implementing new models for collaborative fundraising for interdisciplinary teaching and research. She works in close cooperation with the Provost and the Vice Provost for Interdisciplinary Studies to identify and evaluate Duke's top priorities and build comprehensive development programs for these prioritized initiatives.

During Duke's most recent \$3.85 billion campaign, Angela led fundraising for five signature campaign initiatives which raised \$350 million. Her expansive 15 year career with Duke has also included work with the University Libraries, Annual Fund, Nasher Museum of Art, and Major and Leadership Gifts.

Angela received a Bachelor of Arts in Music and Modern Foreign Languages from Augustana University and is currently a member of CASE, Chronicle of Philanthropy, and the Strategic Initiatives Group for Advancement Professionals.